

Message Text

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46

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 CAB-02 CIAE-00 DODE-00 DOTE-00

INR-07 NSAE-00 FAA-00 /023 W
----- 057337

R 091433Z MAR 76

FM AMEMBASSY LAGOS

TO USDOC WASHDC

INFO SECSTATE WASHDC 3814

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E. O. 11652: N/A

TAGS: EAIR, BEXP, NI

SUBJ: CIVAIR: AVIONICS MANUALS AND TENDERS

REF : 75 LAGOS A-151

1. DURING ROUTINE CALL ON TELCOM, AMERICAN (MCLEAN, VA.) CONSULTING ENGINEERS FOR ELECTRONIC PORTION NIGERIA'S LARGE AIRPORT BUILDING AND EXPANSION PROGRAM, TELCOM TECHNICIAN RESPONSIBLE FOR BIDDING INVITATIONS SAID TELCOM'S LAGOS OFFICE LACKS SUFFICIENTLY REPRESENTATIVE LIBRARY OF AMERICAN AVIONICS AND AVIATION COMMUNICATIONS MANUALS. HE FEARS DEFICIENCY MAY CAUSE AMERICAN FIRMS TO MISS EXPORT OPPORTUNITIES DUE TELCOM'S INABILITY IDENTIFY ALL AMERICAN MANUFACTURERS OF ITEMS FOR WHICH BIDS WILL BE SOUGHT. TENDERING IS SELECTIVE IN THAT TELCOM PREPARES SPECIFICATIONS AND SUGGESTS FIRMS TO BE CONTACTED AND CIVAIR MINISTRY MAKES FINAL CHOICE OF FIRMS INVITED TO BID.

2. ACTION REQUESTED: TECHNICIAN ASKED IF EMBASSY COULD OBTAIN MANUALS FROM FIRMS NOT RPT NOT REPRESENTED ON RECENT AVIATION AND GROUP EQUIPMENT TRADE MISSION (TELCOM NOW FULLY SUPPLIED WITH THEIR MANUALS). ON NEXT VISIT EMBASSY WILL OFFER ITS COPY OF DIRECTORY OF DEFENSE ELECTRONIC PRODUCTS AND SERVICES. CAN USDOC OBTAIN AND POUCH INDIVIDUAL COMPANY MANUALS RESPONSIVE TELCOM NEEDS?

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3. TENDER SITUATION: TECHNICIAN AND TELCOM CURRENTLY EVALUATING BIDS FOR ILS, VOR AND TERMINAL RADAR FOR MARCH 31 DEADLINE. BIDS RECEIVED FROM TEXAS INSTRUMENTS, WILCOX AND BUTLER, LATTER AS SUBCONTRACTOR EUROPEAN FIRMS. HE OUTLINED FUTURE BID INVITATION SCHEDULE AS FOLLOWS:

A. MARCH OR APRIL: CENTREX TELEPHONE SWITCHING SYSTEM BASED ON LAGOS AIRPORT.

B. MAY: AIR TRAFFIC CONTROL FOR LAGOS AIRPORT (CONSOLES, CONTROL TOWER EQUIPMENT, APPROACH CONTROL, AREA CONTROL).

C. LATE 1976: PREPARATION OF SPECIFICATIONS FOR LONG-RANGE NATIONAL RADAR FOR EARLY 1977 TENDERING.

EASUM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, PUBLICATIONS, AIRPORTS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 09 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAGOS02919
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760089-0334
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760381/aaaactbt.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 LAGOS A-151
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUL 2004 by ellisoob>; APPROVED <14 OCT 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: AVIONICS MANUALS AND TENDERS
TAGS: EAIR, BEXP, NI
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006